



BORTOLINKEMO

packaging and closures plants



1945

The reliability on over 77 years of experience

2022

“Whenever you see a successful
business, someone once
made a courageous decision.”



Peter Ferdinand Drucker





1945

The reliability on over 77 years of experience

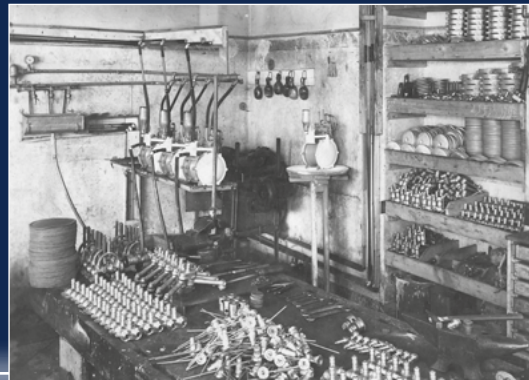
2022

Intuition is where it all begins...

In year 1945 Mario Bortolin, founding father of what is now Bortolin Kemo, had an intuition: producing and marketing small plants for wine pouring in public places.

But Mario's strong entrepreneurial spirit is continuously evolving; during the 60s, Mario understood that the bottling necessities were increasing; therefore, he was one of the first to realize bottling lines with semiautomatic machines.

After moving to his first own workshop in Porcia, he was able to meet the increasing market demand with rapidity, efficiency and quality, thanks to production process innovation.





A strong family projected towards innovation

In the 70s, the market was growing rapidly, with the necessity of greater power bottling lines.

In 1972, the company decided to concentrate in end line machines.

In year 1987, **Kemo Industries**, a company specialized in manufacture of closure (cap) production lines with seat in Aviano – PN – Italy, was acquired.

Thanks to this acquisition, the reference market has been extended to the machines for metal and plastic closures:

Bortolin Kemo spa was born.

In 2000 the production site was expanded, consolidating in this way the two productions.

A world map is shown in a light blue/white color against a dark blue background. A network of white dots connected by thin white lines is overlaid on the map. A yellow location pin is placed over North America, with a yellow line pointing to the text 'BORTOLINKEMO Inc.' which is written in white. The text 'Looking towards the future, without limits...' is written in a large, white, sans-serif font on the left side of the image.

Looking towards the future, without limits...

The company continues to grow and consolidate its competitive position in the international markets.

In order to give prompt response to international customers and to satisfy exigences coming from different markets, the company needs to be present on the territory. For this reason, two divisions were open:

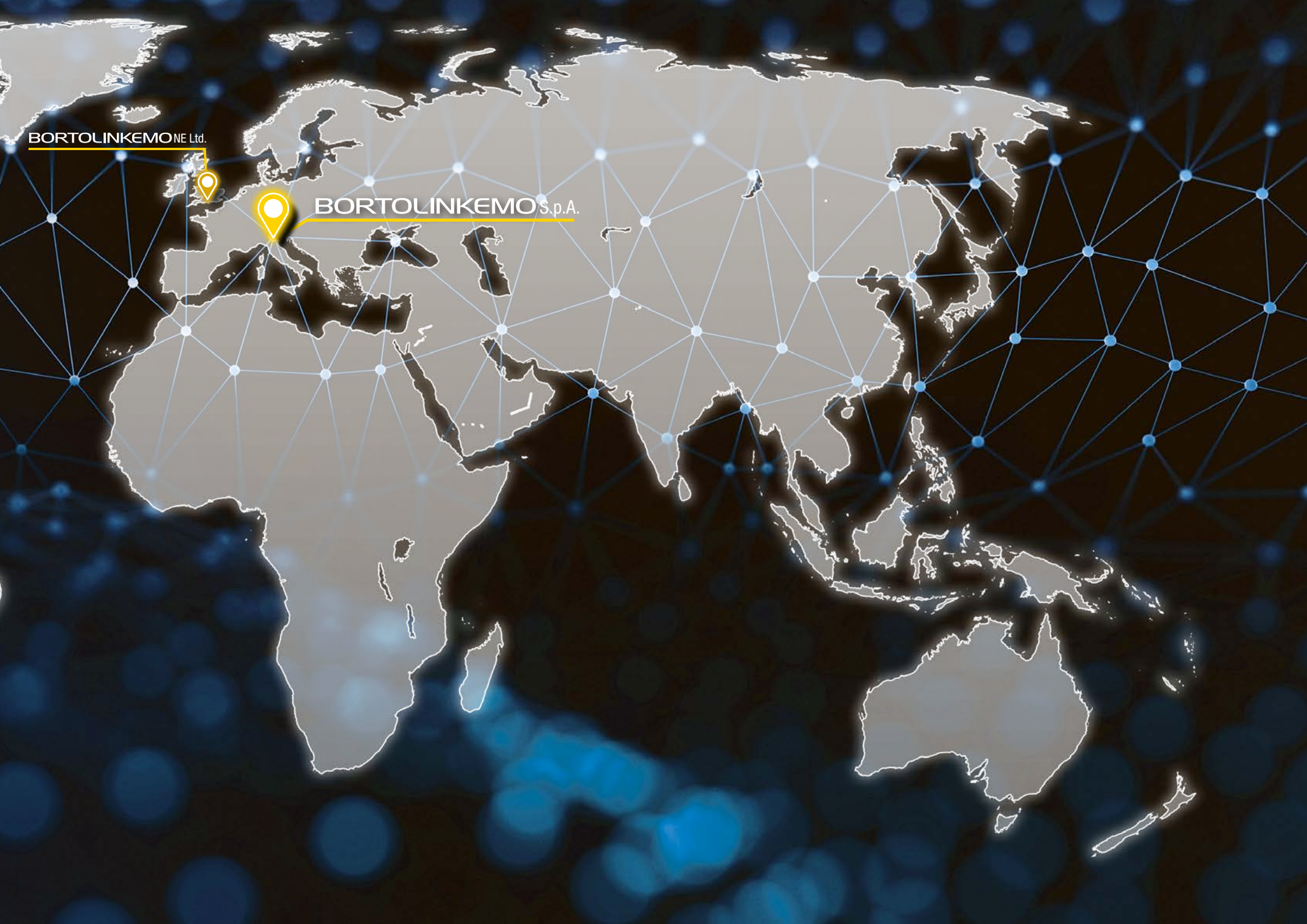
- in year 2005 Bortolin Kemo NE Ltd for North European market,

- in year 2016 Bortolin Kemo Inc. for North American market.

BORTOLINKEMONE Ltd.



BORTOLINKEMO S.p.A.





77

company
history

20

turnover

9.000

square meters
floor area

105

employees

85%

export

BORTOLINKEMO



+3.000

machines installed worldwide

16

patented technology



FUTURE...What Next...

Taking into account our Company

mission develop a successful network of collaborators, customers and suppliers in order to create together a sustainable and reciprocal value. Design and develop new equipments easier and safer to use with improved performances.

vision make our customer happy and proud to use Bortolin Kemo equipments.

Bortolin Kemo is a family company, which has been able during the years to preserve the same passion and resilience of its founder, placing the individual (collaborator, supplier, partner or customer) at the center.

The company promotes interpersonal relationships, encouraging collaborators to improve their tasks and responsibilities, through a climate of trust and mutual respect.

Leadership in Bortolin Kemo has been able to develop cohesion and shared values, as well as motivation, aims and objectives, in the awareness that quality of relationships is the basis for company performances and results.



Why choosing us...

Reliability, flexibility, innovation and solidity are the main strengths our customer recognize in our solutions



Reliability and Precision

The quality of our materials and components combined with the competence and experience of our technicians translate into solid, reliable machines and plants, as well as punctual service that is attentive to customers' needs.



Innovation and Customisation

We invest in knowledge and provide our expertise to create new solutions which are able to meet the specific needs of our customers.



Passion and Performance

We have inherited all our passion for work and for the creation of solutions to improve our customers' production performance from our founder.



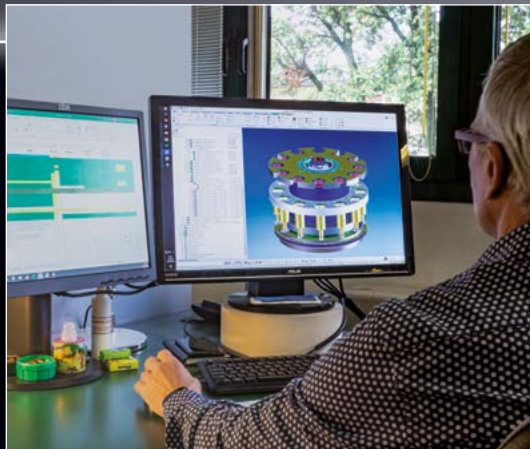
People and relationships at the centre

We place a strong emphasis on sharing values, knowledge and objectives and on creating a climate of trust and respect with employees, suppliers, partners and customers, knowing that the quality of relationships is the basis of the quality of company performance and results.

Our services

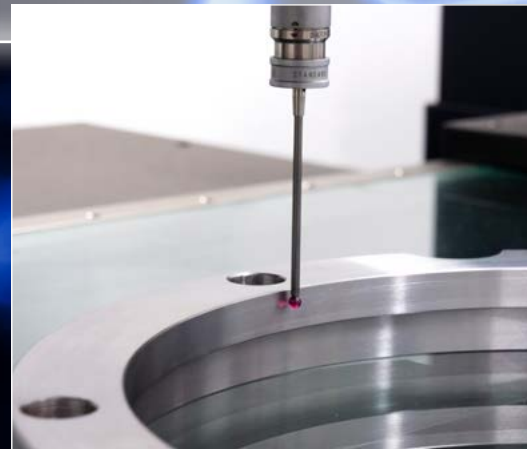
Our flagship?

The services we provide to our customers



Design and Co-Design

Starting from an analysis of customer needs or of a specific market, we study ad-hoc solutions together with our customers for the packaging and closures sector.



Prototyping and testing

We offer a service for the manufacture of prototypes, in particular for Closures division machines, to test production and assembly of special caps and closures in aluminium, tinplate and plastic.



“Turnkey” transport and installation

Shipment and transport of the plant to the customer, in Italy and abroad.



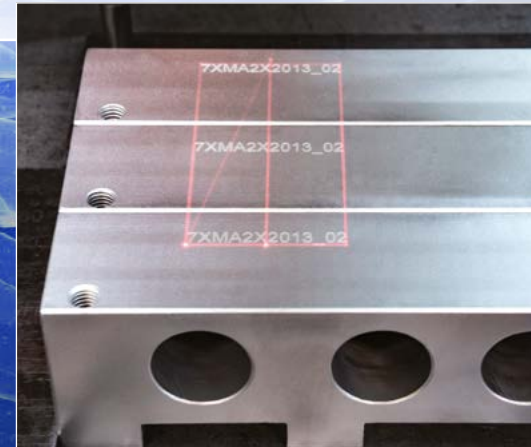
Classroom and on-line training

Before and after the installation of a new line, we train operators and maintenance personnel on use, functionality and specificity of our lines.



After-sales service and maintenance

We preserve the value of our plants, maintaining their performance and functionality over time thanks to fast and punctual service and maintenance in all phases of the machine life cycle.



Spare parts supply

Reliability and long lifetime of our machines ensure that they will be used for many decades. For this reason, we offer a maintenance and upgrading service for outdated plants and we are able to supply spare parts for machines manufactured even more than 30 years ago.



A well-organized team of 95 collaborators with technical-specialistic skills, which is able to constantly and promptly process each proposal of the company to their customers.

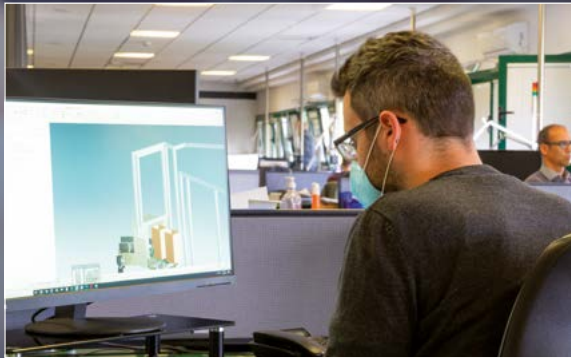
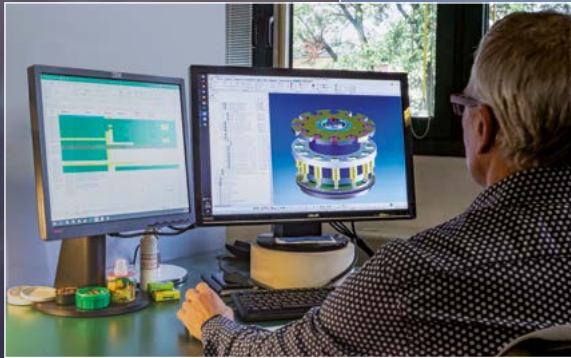
All offices are connected by an efficient IT infrastructure, which facilitate coordination and communication between all company departments.

Bortolin Kemo has always been a reliable partner, which is able to work side by side with its customers. The whole project is shared, starting from design of components and software, up to manufacturing phase, assembling as well as final testing.

Thanks to its technological expertise, Bortolin Kemo after sales service enhances value and functionality of the line during its complete life cycle.



Accounting Department
Sales Department
Engineering Department
Testing Laboratories
Production Department
Warehouse



“Working together is success.”

H. Ford

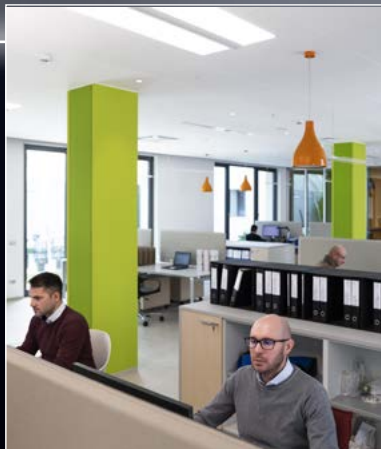
Organization

From packaging equipment to machines for the production of caps and closures.



Technical-sales consulting

From an analysis of customer needs and production flows, we study the best solution to respond to specific closure and packaging production needs.



Project management

The creation of each plant is entrusted to a project manager who follows all stages of the project up to final testing, maintaining constant communication with the technical department and the customer.



Design and the technical department

Our technical department represents the flagship of our company: following an analysis of the job order, more than 20 specialised technicians are then responsible for the 3d design of all parts of the solution (mechanical, electrical and software).



Purchasing

Our purchasing department is responsible for selecting the best materials as well as mechanical and electrical components needed to build our packaging and closures machines.



Production

Our production department, which also includes an in-house workshop for the manufacturing of special components, deals with production of the line in its different phases. Timing and activities are planned and monitored with advanced software in order to accurately meet delivery times.



Assembly, mounting and wiring

After a careful check of the components, we move on to the assembly phase with electrical and electronic wiring, carried out with care to ensure the utmost system reliability. As per the drawing, each component is laser marked with a code to ensure maximum tracking and after-sales traceability.



1st testing in-house at our company

Our electronic and IT engineers carry out the first analysis and functional tests of the plant. They will always carry out the final test at the customer's premises.



Shipping, installation and testing

Thanks to our logistics network, we are able to manage and organise all aspects related to shipment and transportation of the plant to the customer, in Italy and abroad. After installation of the machine in the production line and its integration with the other existing machines, a final test and inspection is carried out on-site.



2nd testing at the customer's premises

Following integration with existing lines, final tests are carried out on the actual production speed of the line. At this stage, we train personnel on the correct use of the new machines.



Predictive/preventive maintenance

To ensure maximum reliability and long lifetime of the line, we organise regular machine inspections and maintenance.

The right machines for your PACKAGING

Bortolin Kemo studies, designs and manufactures machines for the packaging sector: depalletizers at the beginning of the line, up to end line machines such as case erectors, case packers, partition inserters, case sealers, palletizers and conveyors.

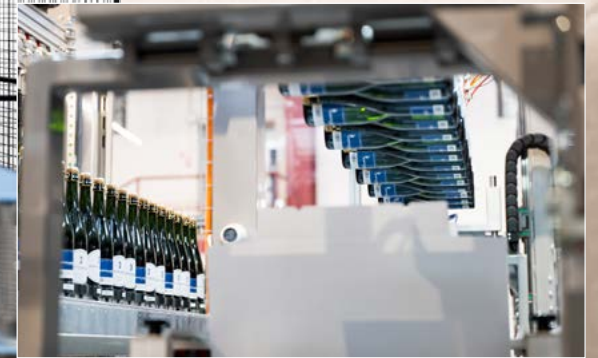
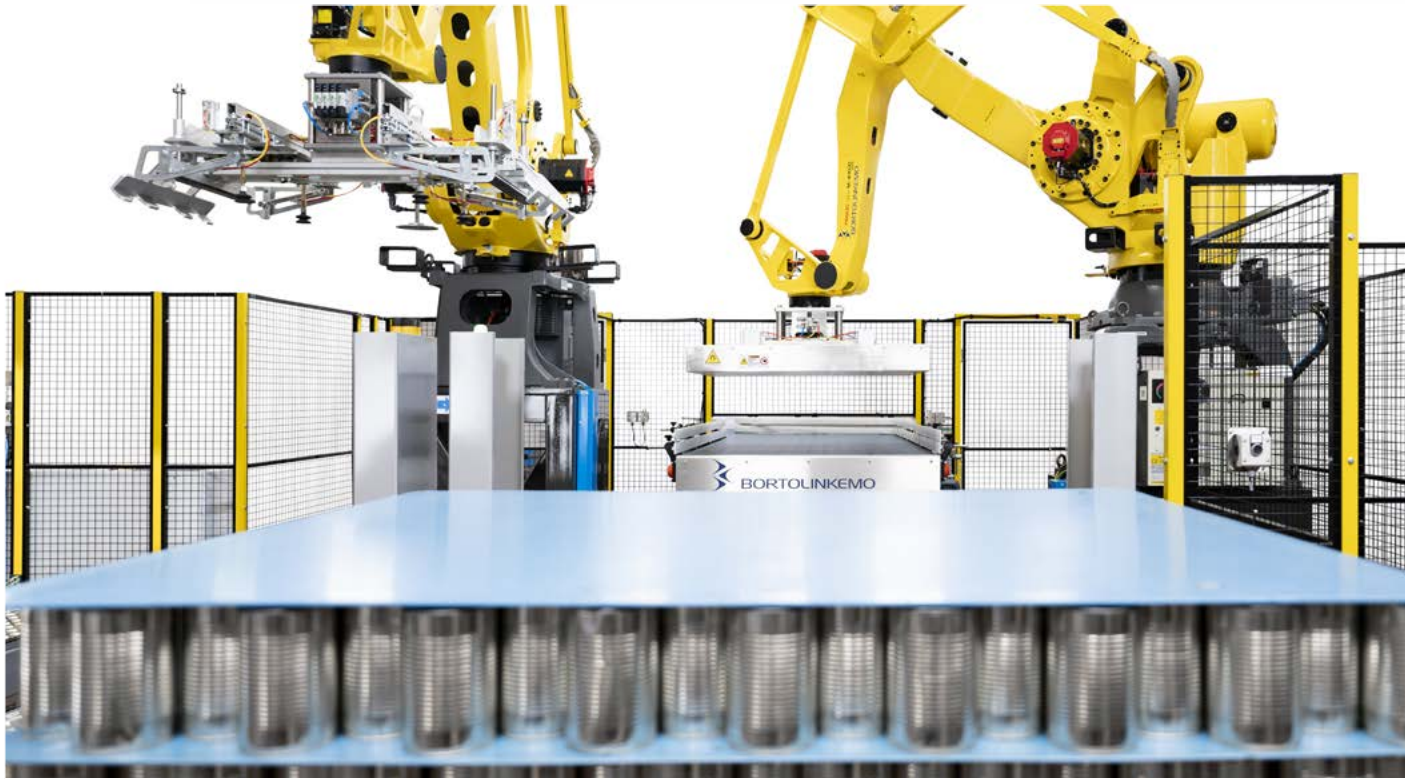
With its presence on the market for over 75 years, Bortolin Kemo confirms its position as leader in the packaging sector for medium-high productions, ranging from wine and beverage up to food, oil, as well as pharmaceutical and chemical industries.

Thanks to its team of specialized engineers, the company is able to fulfill the most varied needs of the customer, manufacturing customized machines, which process different formats simultaneously, durable in time, requiring little maintenance.

Bortolin Kemo machines combine innovation, mechanical simplicity and ease of use.







For production of standard machines, the company has adopted the **Lean manufacturing** approach since years; creating added value for the customer by increasing the competitiveness and minimizing wastage and waiting times through business process management. The results of the adoption of this method in Production Department are: increase in quality with reduction of the finished product costs and times; in Warehouse: a minimized stock and an optimization of spaces increasing, in this way, efficiency.

Lean method has also helped in reducing and optimizing the range of suppliers, by removing the Lead Time of critical supplies; all this in order to give a prompt response to the customer needs.





Packaging production

CLOSURES, division: customized, agile, high-production lines



High production and top quality, these are the features of machines and lines manufactured by Closures Division: pressing machines, redraw presses, rotary rolling machines, pleater-slitters, assembling machines.

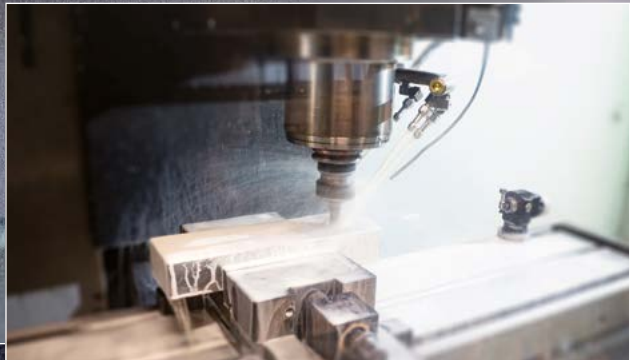
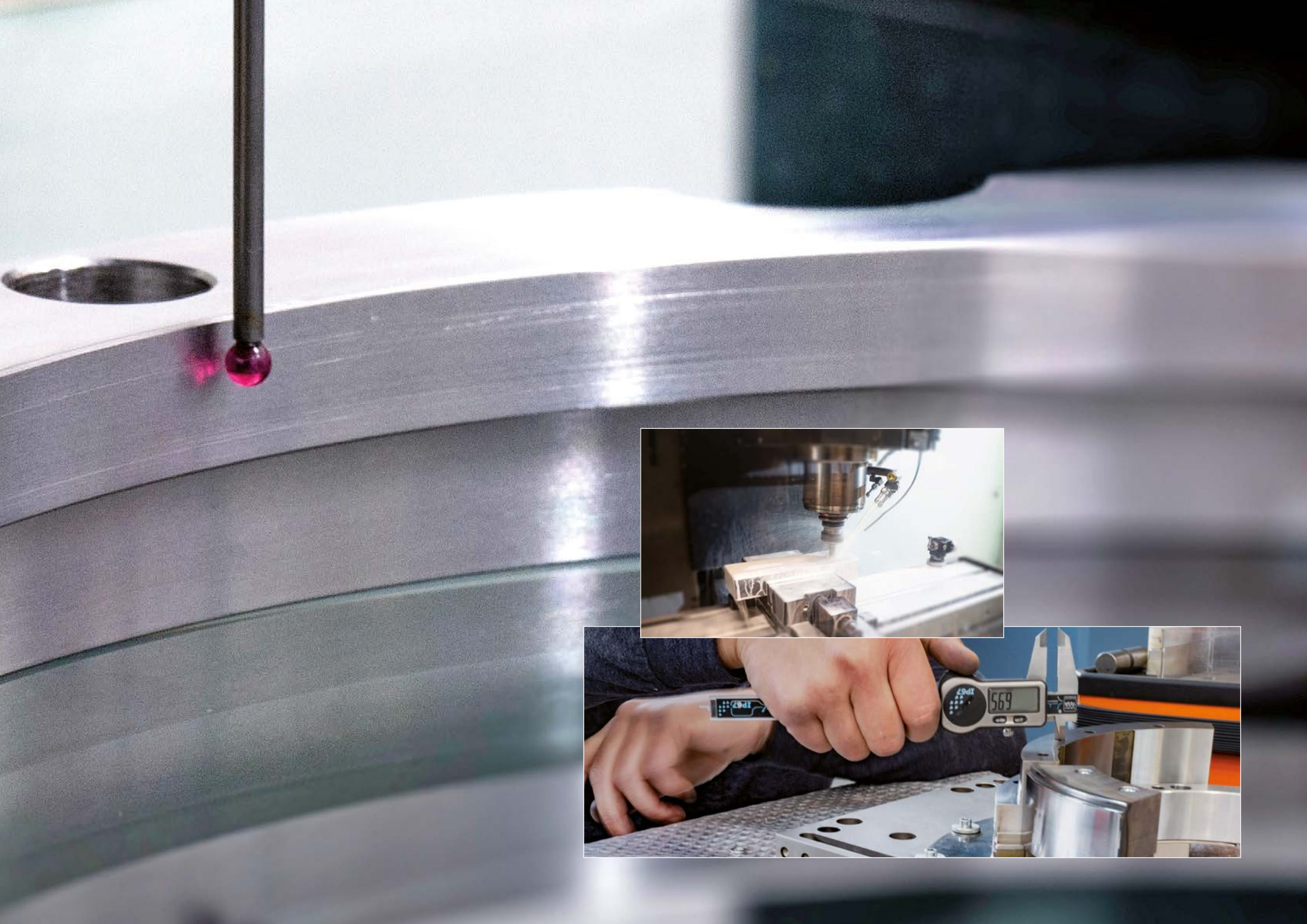
Bortolin Kemo is leader in metal and plastic closures market both for slow and high speeds. An easy format changeover is one of the main qualities of the machine, which allows changing the production features in no time.

Teamwork and synergy between Sales and Engineering Department allow Bortolin Kemo to perfectly understand each nuance of the customer's request, in order to customize and create the right machine for his needs, both for manufacture of aluminum or tinplate closures and for production of plastic closures.

Proud of the company is processing special cuts for agro/petrochemical sector.

Thanks to internal testing laboratory, it is possible to create prototypes for production of small quantities of samples, in order to test their functionality at final customers' site.



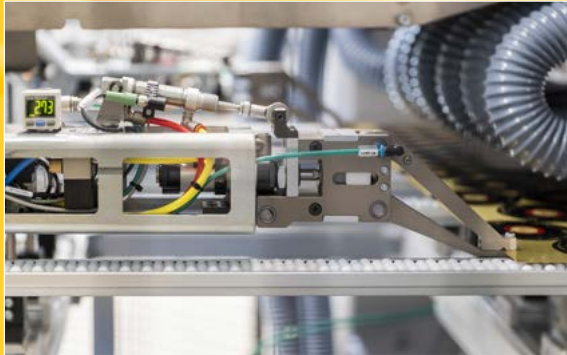




Markets in which Bortolin Kemo operates:

- wine
- spirits
- soft drinks
- food
- chemical industry
- agro/petrochemicals
- pharmaceuticals
- cosmetics





Closures production



il giardino fiorito di Alessandra



Customers and suppliers are welcomed by an art installation made of 250 kg of clay, with 49 contributions of friends and relatives to remember the sweet smile of Alessandra Bortolin (1969 - 2018) and not to forget what she used to believe:
the power of love.

Alessandra's Flower Garden



Bortolin Kemo S.p.A.

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