



**The value
of experience**

Security and reliability
for the best professionals

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THE COMPANY

» A BRIEF HISTORY

1954

Isidoro Salinas Pérez and his wife Teresa Traura Alcañiz start manufacturing products for the polishing of metals in a small room of their house, which they distribute to the metallurgical factories of Valencia.

1965

The two sons of the Salinas-Traura marriage are incorporated into the business, providing improvements to the disks for the first time. The company acquires the lot next to their house, which has an area of 400 m².

1980

The sons of the Salinas-Traura marriage take on the management of the business, and Salinas e Hijos S.L. is born.

1985

The Company moves to a 2,100 m² industrial plant in Burjassot (Valencia) creating new production lines that introduce the company to the conversion of abrasives.

1987

Isidoro Salinas Pérez retires and hands the Company over to his sons.

1990

Incorporation of Sergio Salinas, grandson of the founder, who drives the expansion of the Company nationwide.

2006

The growth of the company requires a new move to a 6,000 m² facility in Moncada (Valencia). Sergio Salinas assumes the management, and the company opens up to foreign markets.

2009

Isidoro Salinas Traura acquires the majority share of the business. His daughter Eva Salinas joins the Company as Director of Administration. New specific patents are developed for the stainless steel sector.

2010

A specific production line for automotive products is created.

2013

The Company invests in the acquisition of the know-how and the automatic machinery necessary to manufacture flap discs, becoming the only Spanish manufacturer of this type of product.

2016

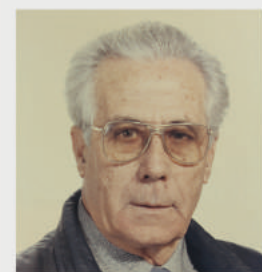
New investments are made in machinery to continue increasing production and reducing delivery times, improving this way our level of services.

2017

Salinas e hijos trajectory demonstrates its dynamism and capacity, betting on the investment in technology and research as a strategy to expand.

2021

A new line of the latest generation discs is patented, and new features are incorporated into the catalogue. Commercial strategies are developed through large projects with an eminently international perspective.



» WHAT DO WE DO?

We are manufacturers and processors of abrasives with a large presence in the national and international markets for over 60 years.

We research the needs of the market and develop specific abrasive tools for each sector, whilst always maintaining the best guarantee of quality and safety.

We offer our customers **technical advice**, we analyse their market niches and customize all our products to their brand in order to make the most of their business. With these initiatives, we help our customers save costs and enhance their brand.

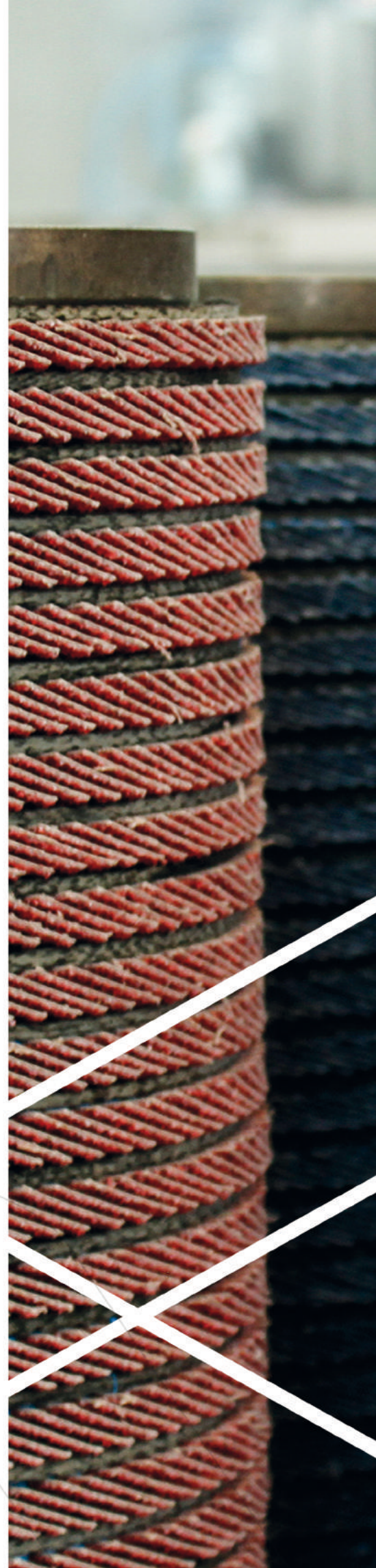
We promote **training plans** for abrasives with our technical-commercial staff that has more than 20 years of experience in the sector.

» TEAM

One of our most important values is the people that are part of Abrasivos Salinas. That is why we are committed to a policy of training and motivation that encourages the involvement of all in the objectives of the organization. We promote group cohesion, internal promotion and job stability of employees.

PROVEN EXPERIENCE

Our teams have extensive professional experience in the abrasive sector. Their knowledge allows them to adequately advise the customer and offer them the best solution to their needs.



» OUR VALUES

MISSION

To be the gold standard in all those sectors that require abrasives. To be recognized for our range of products, services and solutions. Every abrasive professional who comes to us, will always find a dynamic and highly qualified team that will contribute to the improvement of the efficiency of their processes and their business, ensuring the satisfaction of their needs.

WE WANT
TO BE YOUR
PROVIDER OF
ABRASIVES

VISION

Abrasivos Salinas as a high-quality manufacturer, with stocks adapted to the specific needs of each customer and with supplies available at suitable times, is able to be present in all the production processes that require the use of abrasives. Expanding the abrasive tools and earning the trust of our customers is always our vision.

> Innovation:

Innovation is the constant that makes us improve each product. We strengthen our processes with new manufacturing technologies, study new materials to achieve cutting-edge products, without neglecting the cost-benefit ratio.

> Renewal:

Our premise is that the only constant is change. This dynamic helps us to renew and update any area of the organization.

> Trust:

Trust is the value that binds us to our customers. Maintaining their trust is one of our most important challenges and therefore our team treats each customer's project as if it were their own.

> Quality:

We are aware of the importance of a quality policy in the organization. Therefore, we are immersed in the process of obtaining ISO certification.



» FACILITIES

Our modern facilities at Moncada have the most up-to-date machinery for processing and manufacturing abrasive products. We also have a theoretical and practical training centre and a test centre for customers and employees, assisted by our team's specialist technicians.



**FACILITIES OF
OVER
6.000 m²**



» WHAT SETS US APART FROM THE COMPETITION

We are a gold standard for our services, because we meet the delivery deadlines and because we offer abrasives of high quality and durability, developed and produced by us, which can be customized with the image of the customer.

Our experienced technicians provide the best solutions, with a friendly and personalised service.

We work with the best multinationals in the sector and strive to offer adequate value for money.



All our customers matter to us, regardless of their size

» FIGURES

Located in Valencia, it enjoys a strategic location thanks to its excellent logistical infrastructures such as the Port of Valencia.

MORE THAN 60 YEARS OF POSITIVE EVOLUTION

Our factory in Moncada covers an area of 6000 m², with a 30% extension capacity for future investment projects.

We have an assortment of products that completely covers the treatment of surfaces in all the markets to which we are dedicated.

Our exports have grown since 2005, to 30% of our turnover. We are present in countries such as Germany, Italy, Portugal, Switzerland, through to North Africa and Latin America.



60 years
CONTINUOUS
GROWTH



CAPACITY TO
INCREASE
STORAGE
BY **30 %**



WE EXPORT
30 % OF
PRODUCTION

» SECTORS

We cover the demand of industrial sectors as varied as metal, wood and automotive.

Among all the sectors or materials in which our products can be used, we can highlight the following:

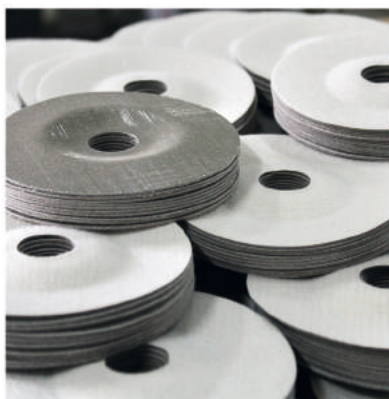
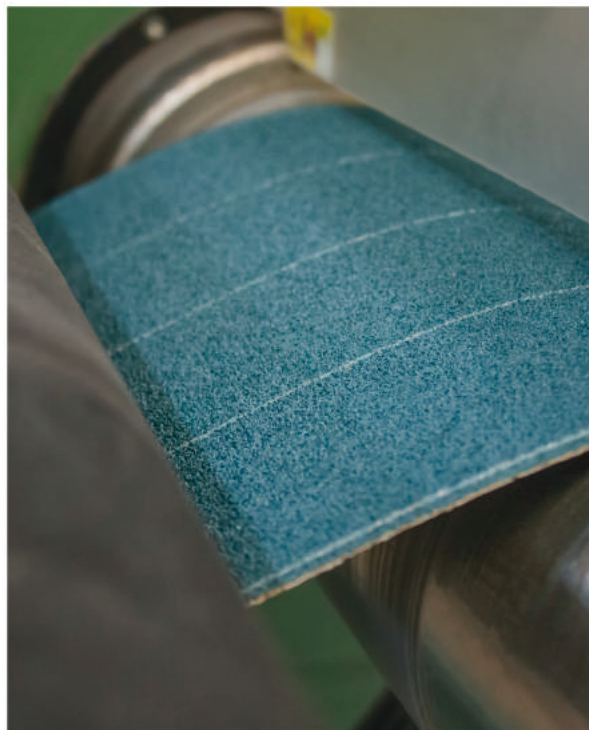
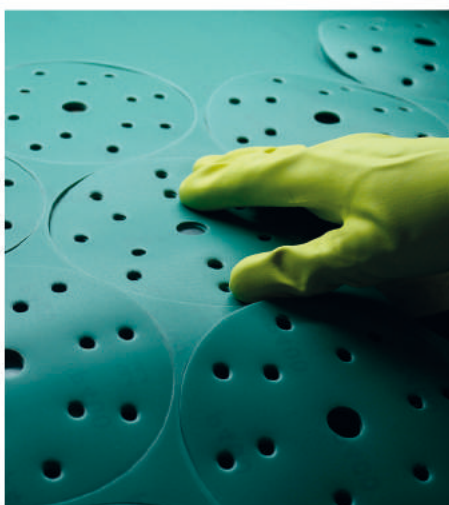




SERVICES

» MANUFACTURING

We produce abrasive tools with the maximum quality and safety - in accordance with European Standard EN13743-, from raw materials from the main multinational companies.



We are
manufacturers
of abrasive belts
of all sizes and
qualities



» LOGISTICS AND STOCK

From our headquarters in Valencia we distribute to the whole of Spain (Peninsula) in 24 or 48 hours, and we can also ship to the rest of the world.

We have the largest and best assortment on the market, of both raw materials and finished products and their accessories, with the objective of delivering the orders on the date and place required.



We take our tools anywhere in the world, where our customers request them



FACTORY

Valencia · SPAIN



We work with the world's strongest abrasive brands. This allows us to have a very high level of service, thereby gaining your satisfaction.

In many cases moving this stock to customers whether domestic or foreign, we cover the most demanding of needs. We thus fulfil the difficult task of providing an optimum product, in the right place, within the time required.

We are always alert to the innovations of the sector to incorporate them, as soon as possible, into our stock



» POST-SALE SERVICE

We maintain a strong commitment to our customers, and likewise we are concerned to solve any incident in the shortest possible time.

Our quality department is in constant contact with our customers, addressing their needs, suggestions or proposals in all matters relating to our products and services.





ADDED VALUE

» SPECIALISTS

The extensive experience of Abrasivos Salinas and its human resources team, especially in the automotive sector, stainless steel and exotic alloys, allows us to offer the best tool for each application.

We train our customers and advise them on how to know the right tools for the processes of cutting, grinding and surface finishes in each sector, and we manufacture the necessary tools to measure.

Our extensive catalogue of products is the result of the close contact that we maintain with our customers

» OWN BRANDS

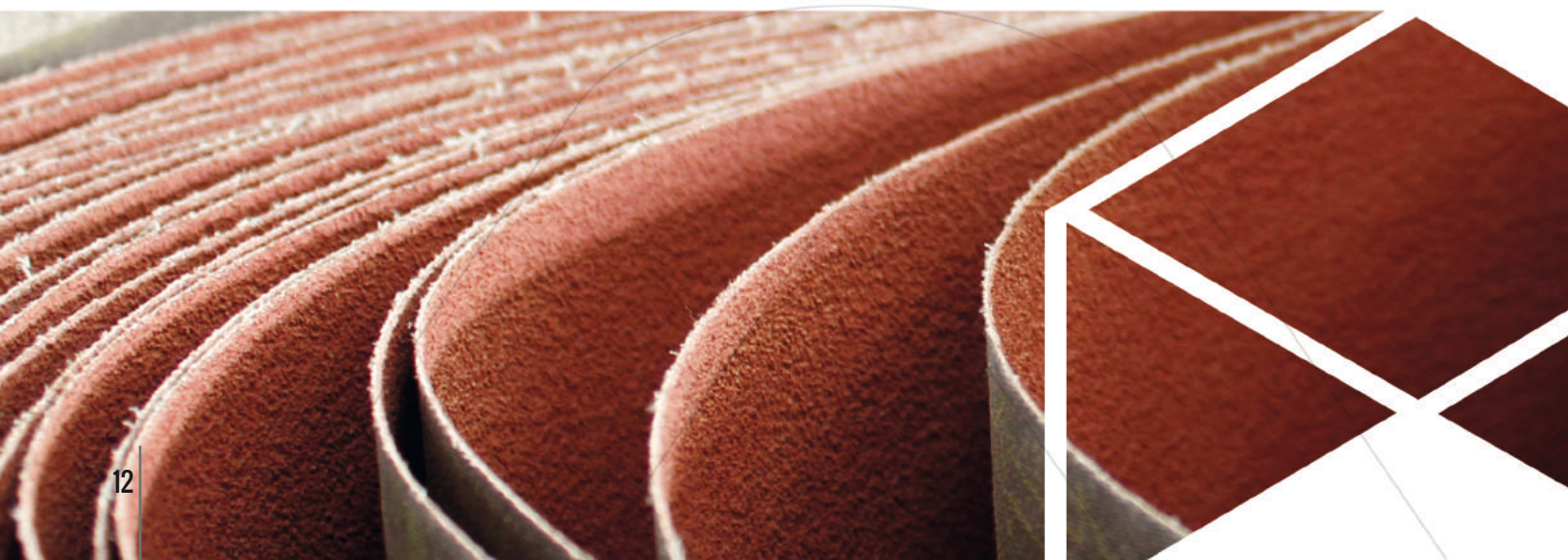
We offer a personalized product service for customers who want to boost their brand.

We perform a study of the entire process, analysing the tools that best fit your niche markets, offering all the technical information necessary for its implementation, and placing our design department at your disposal for managing your brand, packaging, catalogue, etc., as well as to conform to your corporate identity.



If you are interested and want to know about this service, please do not hesitate to contact our commercial department, we will be happy to resolve your queries or meet your proposals:

comercial@abrasivossalinas.com



» INNOVATION

Innovation is our first value and one of the cornerstones of our business.

For us, innovation is a process that never ends and is enriched permanently, thanks to the experience of our on-site teams, production teams and quality teams.

Many of these processes have allowed us to obtain various patents and utility models from Spain and Europe, as well as the recognition of customers from different sectors.

We participate in International Fairs and Workshops, taking the best of each of them to promote our company locally and internationally, we also provide customers with ideas and concepts that improve their management.

Patents belonging to
Abrasivos Salinas

SCCE System ✓



ESPIROFLAP ✓



In a world without borders,
whoever refuses to innovate
will not be able to survive
in the future

Our R&D department works continuously to keep AS at the forefront of abrasive evolution.

Through these R&D cycles we establish a unique knowledge base, which brings value to our customers and generates a competitive advantage.



4 PRODUCTS

» RANGE OF PRODUCTS

We have
a wide range
of products
the most varied
tasks

AUTOMOTIVE DISCS:

Discs with Velcro, in various diameters and punched holes.



DISCS FOR SURFACE FINISHES:

to give the required finishes for metals and stainless steel.



FIBRE DISCS: special shape to better adapt to the backing pads and to the surfaces to be worked on.



ESPIROFLAP:

patented shape brushes for burnishing machines for better surface finishes



^ **FLAP DISCS:** wide range depending on the diameter, abrasive material, grit, backing material and configuration.



^ **UNITIZED DISCS:** discs without backing pad, with Velcro backing and with nylon backing for angle grinders.



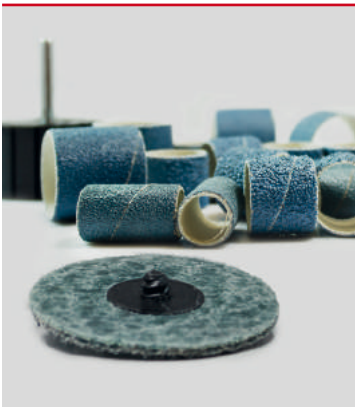
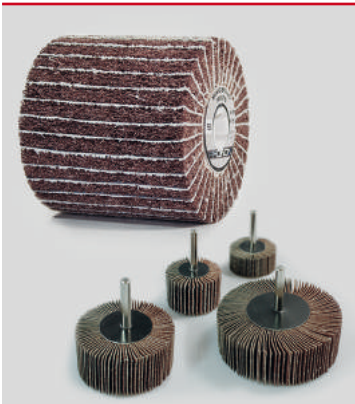
ROLLS: of sandpaper and abrasive mesh in different widths and lengths



POLISHING: wide variety of cloths and polishing pastes to bring shine to different surfaces.



BRUSHES AND MINI-BRUSHES: wide variety of brushes with shaft and holes.



^
QUICK CHANGING RINGS & DISCS: wide variety of sanding rings and quick change discs in TR and TS systems.



BELTS: Sanding and abrasive mesh. File belts, narrow belts and wide belts.



^
CUTTING AND GRINDING DISCS: especially for the metal, steel and stainless steel industries.



^
SHEETS: Sanding and abrasive mesh.

» BRANDS

Abrasivos Salinas manufactures some of the main brands on the market, such as AS, PROINOX, TRITON, etc.





AS[®]
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